Existing Challenges

IESO 18-Month Outlook (November 2012):

- "The conditions for surplus baseload generation are likely to continue in 2013 following the nuclear unit restarts and with the expected increased penetration of renewable generation, combined with lower off-peak demand for electricity."
- "As Ontario's coal-fired generation is shut down over the next two years, its associated operating flexibility will be lost."

Ontario faces both challenges and opportunities:

- Plans to increase "must-pay" intermittent renewable generation
- More SBG days forces operators to sell electricity exports at low or negative prices
- Increased amount of energy curtailments
- Coal phase-out decreases operating flexibility
- Inability to build peaking power where it is needed

The grid will continue to operate and the lights will stay on.

Energy storage is a tool that can be used to help manage the grid more cost effectively and more efficiently.



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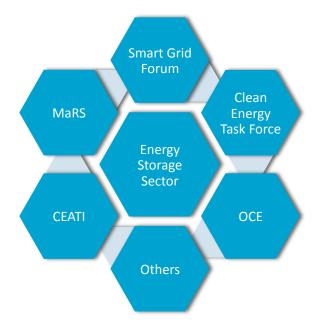
Sector Coordination

Sector coordination needed to:

- Educate everyone involved from ratepayers to grid operators
 - Applications
 - Operations
 - Benefits
- Advocate for policy change
- Demonstrate technologies

Continuing collaboration:

- Smart Grid Forum
 - Corporate Partners Committee
 - Energy Storage Working Group
- Clean Energy Task Force





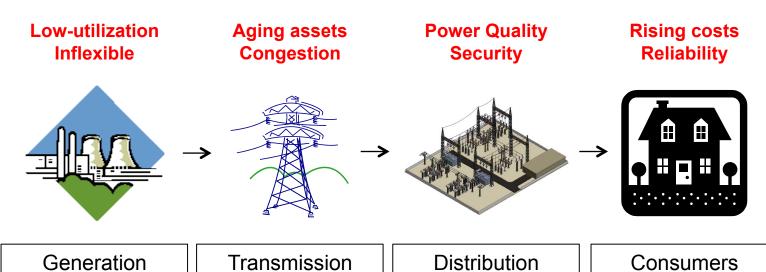


Economic Opportunities

There are many energy storage technologies:

- Compressed Air Energy Storage
- Flywheels
- Pumped Hydro
- Demand Side Management

- Advanced Batteries
- Power to Gas
- Thermal Storage



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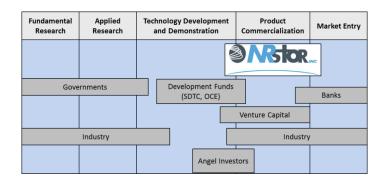


Accelerating Commercialization



NRStor is:

- A vehicle to accelerate the commercialization of energy storage technologies nearing completion of demonstration projects
- Bringing together a consortium of partners to create commercially viable projects
- Proving value with systems dynamic modeling
 - 20 year outlook model used for integrated resource planning
 - Adjustable sliders to create any scenario
 - Runs with conversational speed
- Not specific to one technology
 - Frequency regulation
 - Load shifting
 - Community energy storage projects
- Connecting the dots between technology, application and implementation







4

Conclusion

We have lots going on:



















- Good news is we are not waiting
- Gaining the operational experience from these new technologies
- The grid needs more flexibility and the operators are responding

We will develop these technologies and export them to Canada and the rest of the world!





